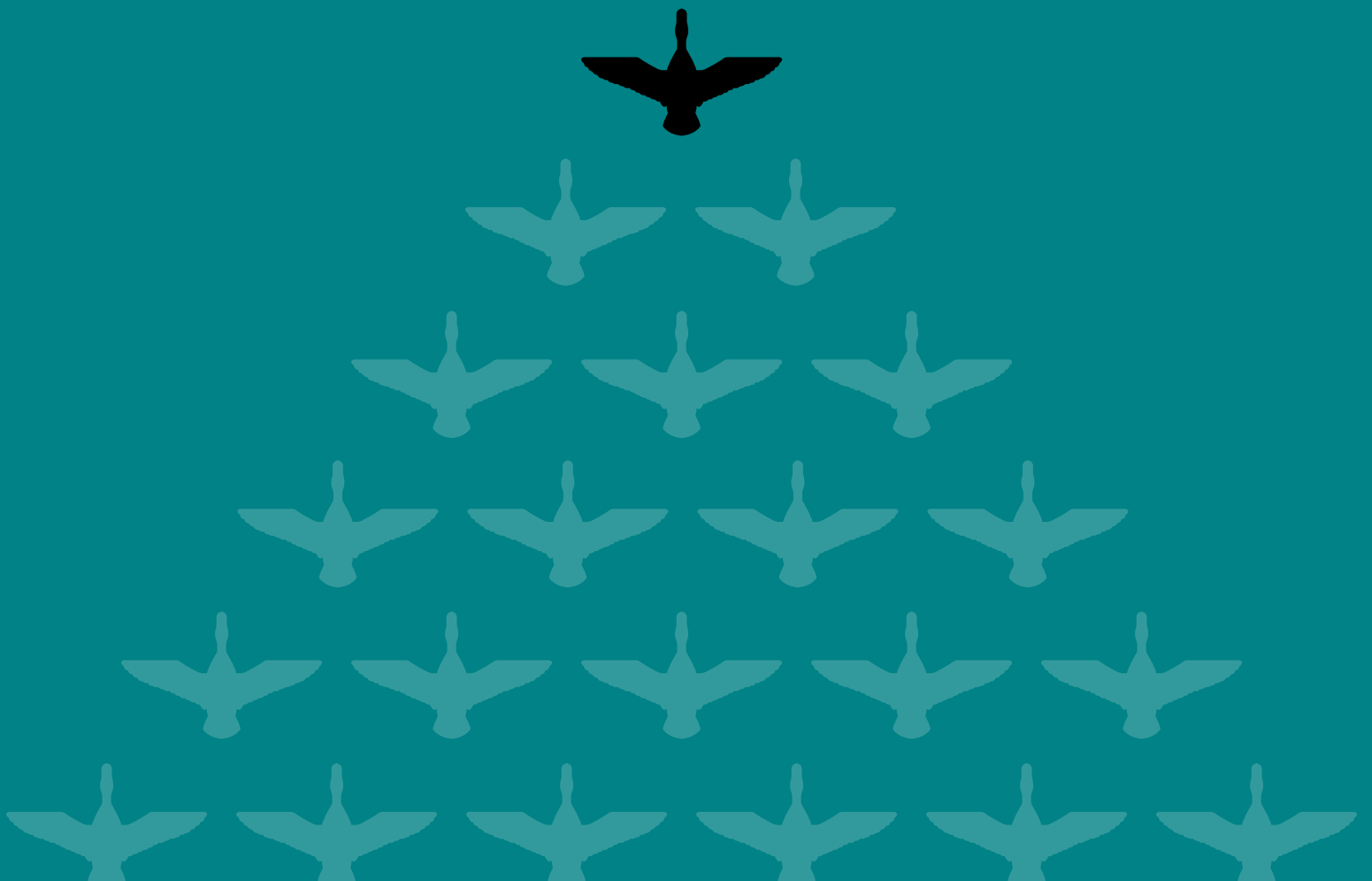




2012 ANNUAL REPORT

LEADING OPPORTUNITY

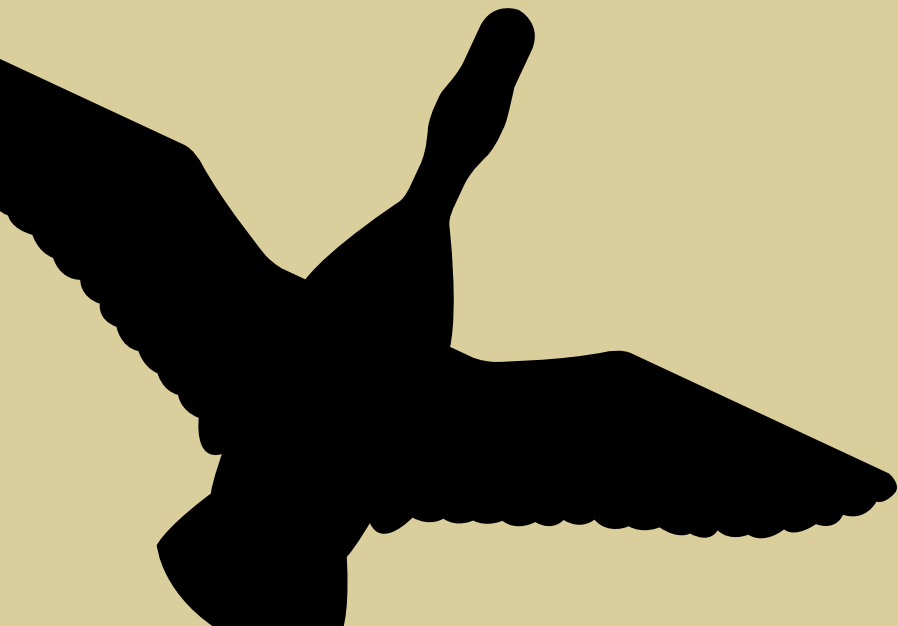


“Never doubt
that a small
group of thoughtful
committed citizens
can change
the world. Indeed,
it is the only thing
that ever has.”

— Margaret Mead

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HISTORY

The Paso del Norte Health Foundation was established in 1995 from the sale of the not-for-profit Providence Memorial Hospital and is one of the largest private foundations on the U.S./Mexico border.

The Foundation operates in a unique binational environment, which stretches across two countries and three states. The service area includes: Doña Ana, Luna and Otero counties in New Mexico; El Paso and Hudspeth counties in Texas; and the Municipality of Juárez, Chihuahua, México. Within the region's population of 2.3 million people, over 750,000 residents are under the age of 18.

MISSION STATEMENT

The Paso del Norte Health Foundation promotes health and prevents disease in the region through leadership in health education, research, and advocacy.

FUNDAMENTAL PREMISE

All people deserve good health; the Foundation's role is to lead, fund, promote, and leverage opportunities to ensure that all people in the Paso del Norte region achieve good health.

PRIORITY AREAS

The Board of Directors identified five priority areas to focus the Foundation's work throughout the Paso del Norte region.

- **Healthy Eating and Active Living (HEAL)**

To make healthy eating and active living an easy choice for youth and their families.

- **Tobacco/Alcohol Control**

To eliminate tobacco use and reduce binge drinking particularly among youth.

- **Mental and Emotional Well-being**

To reduce the stigma associated with mental illness, increase training for mental health providers and explore structural changes in the region's behavioral health treatment system.

- **Healthy Relationships**

To work with families, community organizations and schools to increase protective factors for youth.

- **Health Leadership**

To develop regional health leaders and respond to community requests to provide leadership to health-related initiatives.



LETTER FROM THE BOARD CHAIR AND PRESIDENT/CEO

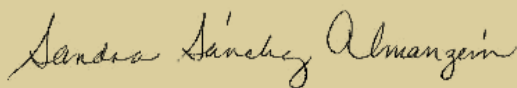
During the past year, the Paso del Norte Health Foundation continued to pursue its mission through leadership in several key regional efforts. These projects fostered collaboration among dozens of organizations and established infrastructure to improve the health of individuals living in the Paso del Norte region now, and into the future.

The Foundation took a proactive role to bring together health advocates to develop a Regional Strategic Health Framework. This Framework will be used to encourage regional collaboration, to guide public health strategy, and to minimize duplication of efforts. The Framework and related research already have been used to support El Paso's proposal for Medicaid 1115 Waiver funding. This proposal is anticipated to bring about a half billion dollars to the El Paso area over the next five years.

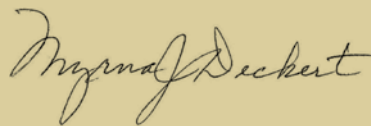
The Foundation continues to support the Paso del Norte Health Information Exchange (HIE) with funding and significant in-kind support. The HIE is a separate 501(c)(3), which uses electronic tools to facilitate exchange of clinical data between medical providers. This exchange of data will increase access to and the quality of medical treatment in the health care system. Approximately 10 percent of El Paso physicians are utilizing HIE services. The HIE is also working with a similar organization in New Mexico to allow for data exchange between counties in southern New Mexico and El Paso.

Through a partnership with the Hogg Foundation for Mental Health, the Foundation established a new multi-institutional collaborative – the El Paso Psychology Internship Consortium (EPPIC). EPPIC provides internships for doctoral psychology students to complete the required year of supervised training needed for their degree. The long-term vision is to transition the interns into local, clinical practice to strengthen the region's mental health work force.

These accomplishments are not ours alone. Dozens of organizations and individuals have collaborated for the common cause. The Foundation board and staff appreciate our partners and their commitment to the health of our communities. We look forward to seeing how 2012's success will continue to build a healthy region now, and into the future.



Sandra Sánchez Almanzán
Board Chair



Myrna J. Deckert
President and CEO

“We pledge to join our collective efforts to integrate priorities of the regional strategic health framework into our organizations’ strategic plans; to identify important health opportunities and barriers in our healthcare system; and to lead peers in advocating for improvement in the health of communities.”



— **Dr. Maria Teresa Cerqueira**

Chief of the Pan American Health Organization/

World Health Organization U.S. - Mexico Border Office



REGIONAL STRATEGIC HEALTH FRAMEWORK

The Paso del Norte Health Foundation invited health leaders from the Paso del Norte region to gather input and collect data on current and emerging public health challenges. The findings of these efforts were organized into a Regional Strategic Health Framework. The Framework serves as a tool to address current health care shortages and to maintain and improve the general health of families living in the Paso del Norte region.

On November 7, 2012, more than 75 individuals from 40 organizations involved in public health, clinical service providers and other sectors came together to support the Framework and sign the Guiding Principles. The Framework's signees included representatives from Doña Ana, Luna and Otero counties in New Mexico, El Paso and Hudspeth counties in Texas, and Municipality of Juárez, Chihuahua, Mexico.

To view a copy of the Regional Strategic Health Framework, visit www.pdnhf.org.



“The HIE will benefit the El Paso community by providing a secure communication tool among hospitals, ancillary facilities, and the providers of patient care. The result will improve quality of care and reduce unnecessary duplicate testing.”

— **Dr. Juan M. Escobar**

Cardiologist

President -Elect of the El Paso County Medical Society



PASO DEL NORTE HEALTH INFORMATION EXCHANGE (HIE)

In 2010, the Paso del Norte Health Foundation and several community partners incorporated a new non-profit organization, the Paso del Norte Health Information Exchange (HIE). Since then, the HIE developed a business plan and received \$540,000 from the State of Texas to develop its infrastructure. Key partners in this project include: City of El Paso Department of Public Health, El Paso County Medical Society, Las Palmas/Del Sol Healthcare, El Paso First Health Plans, Sierra Providence Health Network, Texas Tech University Health Sciences Center Paul L. Foster School of Medicine, and University Medical Center of El Paso.

HIE infrastructure, once fully developed, will allow medical providers to exchange clinical data using electronic means. The applications of the HIE are diverse and include emergency room access to patient history, coordinated care management, immunization tracking, communicable disease reporting, avoidance of redundant testing, improved integration of primary care and behavioral health, and population-level analytics. Overall, these applications will increase access to care, maximize the medical resources available, and improve the quality of care by giving providers the best available data to make clinical decisions.

In 2012, the HIE hired its first staff member and initiated its operations. Today, approximately 10 percent of physicians in El Paso are using DIRECT, a HIPAA-compliant form of e-mail, which allows healthcare providers to electronically make referrals and transmit clinical files.

“The consortium will change the landscape of psychology training in El Paso by adding internship positions to help meet the demand for training. There are currently no accredited internships in El Paso. The foundation views this as an opportunity to not only address a mental health workforce issue, but also to demonstrate that this approach serves students, universities and the communities that host them.”

— Dr. Octavio N. Martinez, Jr.

Executive Director of the Hogg Foundation
for Mental Health



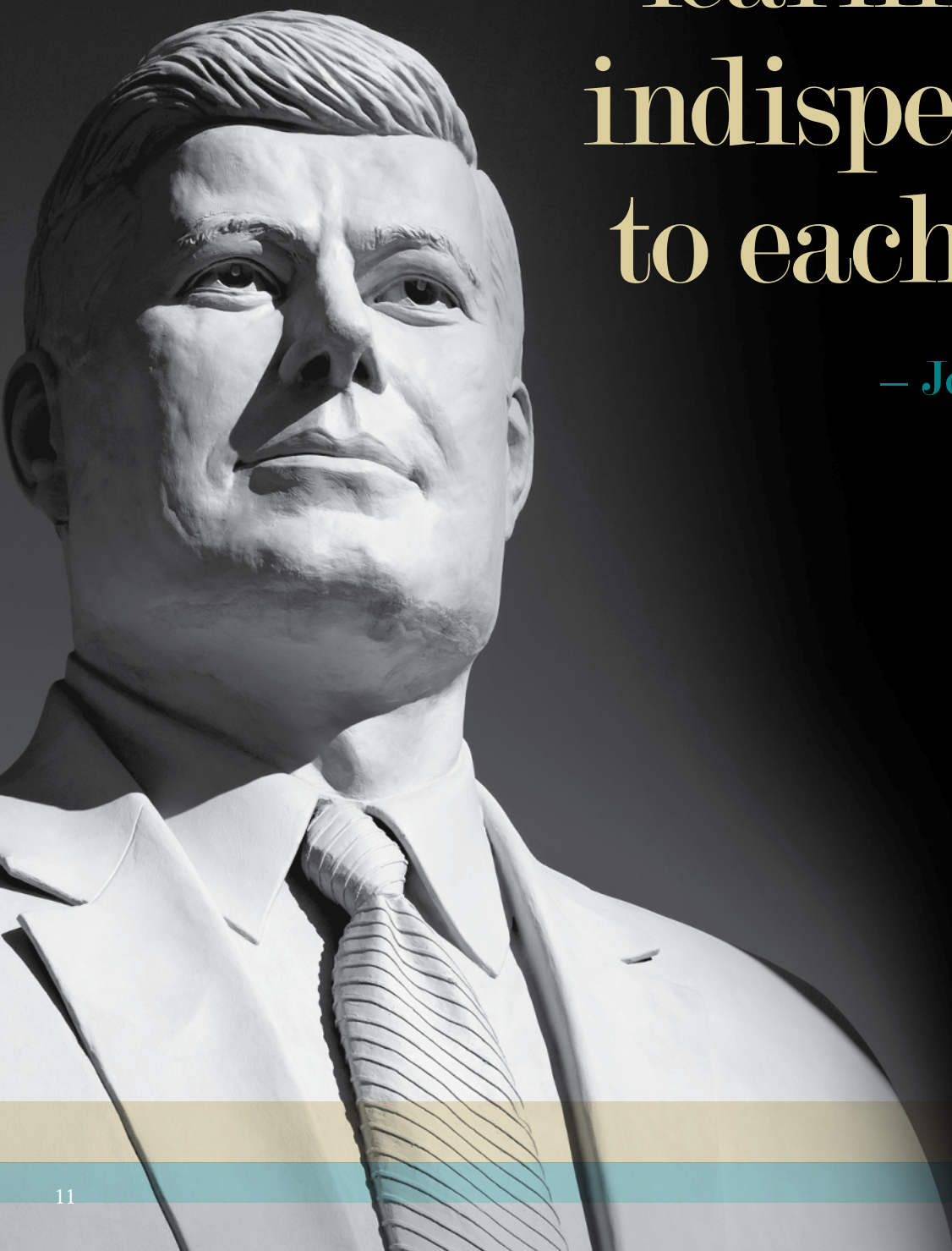
EL PASO PSYCHOLOGY INTERNSHIP CONSORTIUM

Through a partnership with the Hogg Foundation for Mental Health in Austin Texas, the Paso del Norte Health Foundation opened the doors of opportunity by establishing a new multi-institutional collaborative to improve access to mental health services in the Paso del Norte region.

The University of Texas at El Paso, Texas Tech University Health Sciences Center at El Paso and William Beaumont Army Medical Center formed the new El Paso Psychology Internship Consortium (EPPIC). The consortium will train at least six students per year as psychologists to provide culturally and linguistically appropriate mental health services in the U.S.-Mexico border region. As a condition of the grant, the consortium agreed to seek accreditation for their internship program from the American Psychological Association.

The internship program has the potential to attract psychology students from the best graduate programs in the country. It will also provide an opportunity for those who left the region to pursue a doctoral degree in professional psychology to return home, finish their training, and enter the workforce in the Paso del Norte region.





“Leadership and
learning are
indispensable
to each other.”

– John F. Kennedy

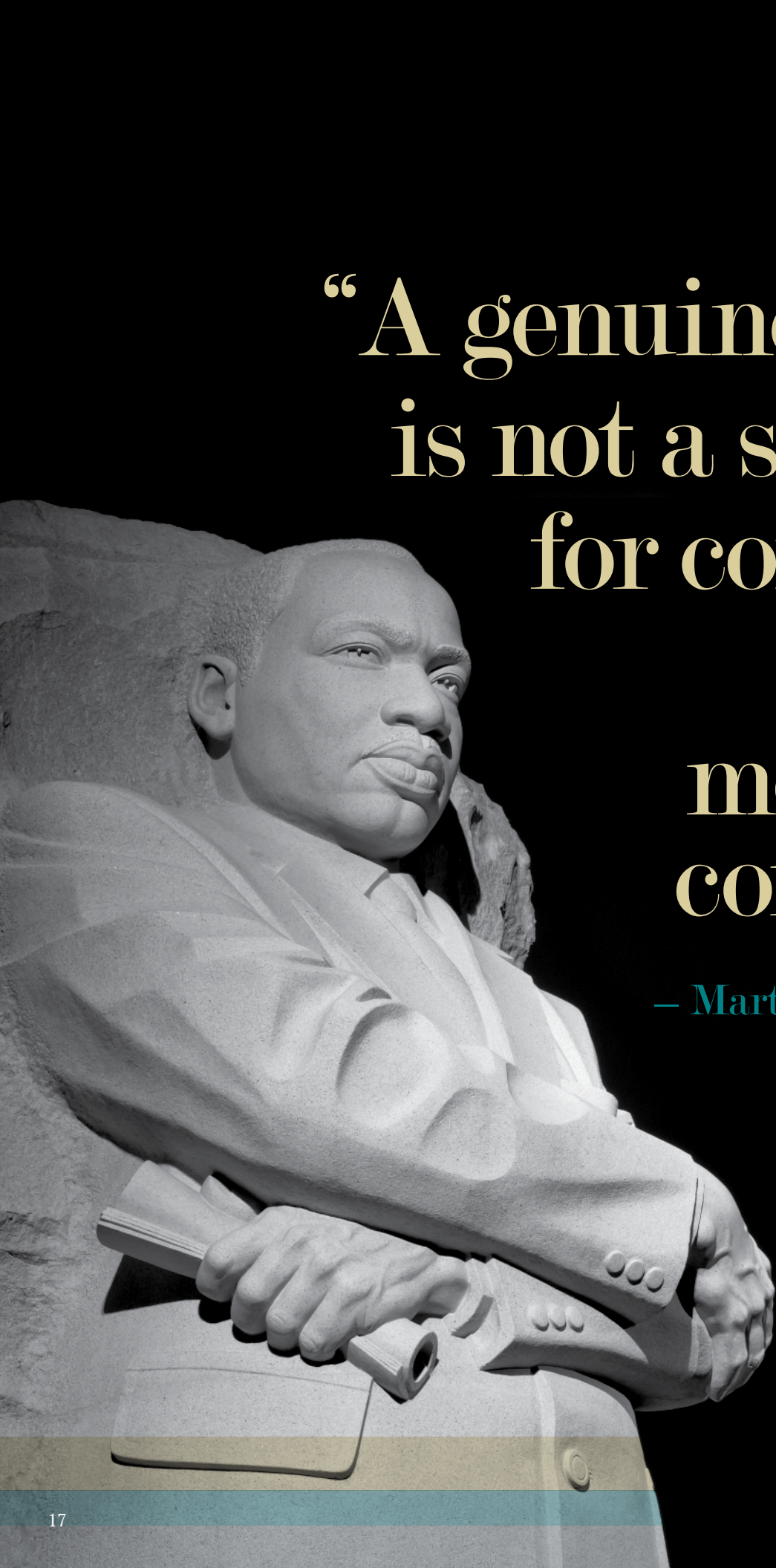
| Healthy Eating and Active Living | | To make healthy eating and active living an easy choice for children and their families. | | | |
|---|---|--|---------------|-----------------------|------------------|
| Organization | Project Title | Project Description | Year Approved | Approved Grant Amount | 2012 Amount Paid |
| City of El Paso | El Paso Community Garden Pilot Project | To develop a prototype community garden plan and pilot test a garden at one park location in El Paso. | 2011 | \$111,725.00 | \$55,862.50 |
| City of El Paso | El Paso Moves Walking Trails | To help establish walking paths in Downtown El Paso. | 2012 | \$4,931.60 | \$4,931.60 |
| City of El Paso | Eat Well! El Paso | To reduce childhood obesity by improving children's menu options at locally-owned restaurants; coordinating a National Food Day Celebration; and marketing an online nutrition course to parents, day care providers, and restaurant employees in El Paso. | 2012 | \$174,174.00 | \$58,058.00 |
| City of El Paso - Department of Public Health | Health Impact Assessment and Employee Wellness Planning Project | To train and pilot test a Health Impact Assessment as called for in the recent obesity prevention resolution. The City of El Paso also plans to develop an employee wellness program. | 2011 | \$8,414.10 | \$25,297.80 |
| County of El Paso | Fit to Grow | To pilot test a community garden and to build a program model for employee/family wellness. | 2011 | \$108,753.42 | \$74,060.00 |
| Deming Public Schools | Wildcat Wellness Project | To design a coordinated school health program emphasizing health education and physical education instruction in Luna County. | 2012 | \$166,520.00 | \$83,260.00 |
| La Semilla Food Center | La Semilla Planning Project | To plan a regional food system by building La Semillas' capacity to operate a youth farm in Anthony, NM; pilot a farm-to-school program in Las Cruces; engage the community in planning a Regional Food Summit; and build regional partnerships. | 2011 | \$86,404.00 | \$43,202.00 |
| Las Cruces Public Schools | Peer Made Videos to Influence Change | To influence nutrition and physical activity policy, practice and behaviors in the Las Cruces Public Schools through peer-made videos. | 2012 | \$35,825.74 | \$17,912.87 |
| Organización Popular Independiente, A.C. | Children and Youth for Healthy Living | To develop four community food service centers, promote physical activity and nutrition among families; and train workers on proper food preparation in Ciudad Juárez. | 2012 | \$41,272.36 | \$20,636.18 |
| Texans Care for Children | General Support Grant | To provide a general support grant to a public charity that is not earmarked for a particular purpose; provided there is no agreement between the private foundation and the public charity as to how the money should be spent, the public charity may use the grant funds for any purpose, including lobbying. | 2012 | \$10,000.00 | \$10,000.00 |
| The FEMAP Foundation | Nutritional Assessment and Care for Children | To assess the nutritional status of elementary school-age children in Ciudad Juárez and offer nutrition services for 1,000 children and their families. | 2012 | \$80,000.00 | \$40,000.00 |
| The Regents of New Mexico State University | Improving Family Fruit and Vegetable Purchases & Consumption in the Paso del Norte region | To increase family purchases of fresh fruits and vegetables in select El Paso County and Doña Ana County grocery stores. | 2012 | \$157,934.00 | \$52,644.66 |
| The University of Texas at El Paso | Community Garden Projects Evaluation | To evaluate three community garden projects in El Paso County and Doña Ana County. | 2011 | \$48,675.00 | \$24,337.50 |
| The University of Texas at El Paso | Paso del Norte Health Foundation Center of Excellence & A Multi-Institutional Partnership | To establish a Center of Excellence for healthy eating and active living in the Paso del Norte region. | 2012 | \$2,201,603.00 | \$506,895.00 |

| Healthy Eating and Active Living | | To make healthy eating and active living an easy choice for children and their families. | | | |
|---|---|--|---------------|-----------------------|------------------|
| Organization | Project Title | Project Description | Year Approved | Approved Grant Amount | 2012 Amount Paid |
| Youth Life Skills Fore Greater El Paso Inc. | The First Tee of Greater El Paso's Service Expansion: National School Program & Northeast El Paso | To expand the First Tee's National School Program to serve more students in El Paso area schools. | 2012 | \$24,948.00 | \$12,474.00 |
| YWCA El Paso del Norte Region | YW Zones | To improve the quality of the YWCA after-school program by improving the structure and content of the program's curriculum for more than 50 sites in El Paso County. | 2008 | \$803,128.00 | \$59,262.75 |
| Contract Expenditures | | To pay for expenditures incurred from third-party independent contractors for services related to Healthy Eating and Active Living. | | | \$72,336.00 |
| Tobacco and Alcohol Control | | To eliminate tobacco use and reduce binge drinking particularly among youth. | | | |
| Organization | Project Title | Project Description | Year Approved | Approved Grant Amount | 2012 Amount Paid |
| American Lung Association of the Southwest | General Support Grant | To provide a general support grant to a public charity that is not earmarked for a particular purpose; provided there is no agreement between the private foundation and the public charity as to how the money should be spent, the public charity may use the grant funds for any purpose, including lobbying. | 2012 | \$10,000.00 | \$10,000.00 |
| Ben Archer Health Center | Kids Initiative and Smoking Support Services Tobacco Goodbye | To provide tobacco prevention classes to middle school students in Deming and Hatch public schools in New Mexico; to facilitate a youth action team to encourage policy advocacy; and to meet with elected officials in Deming and Hatch to provide education on key tobacco control priorities. | 2012 | \$80,777.00 | \$80,777.00 |
| Centro San Vicente | Tobacco Control, Awareness and Education Program | To enhance tobacco control by integrating smoking cessation interventions into clinical visits; to coordinate the Texas Youth Tobacco Prevention Task Force; and to work to increase the awareness of existing tobacco control laws within the legal system; and increase court referrals to authorized tobacco prevention programs in El Paso. | 2011 | \$72,910.51 | \$36,455.25 |
| Children in Need of Services, Inc. | Tobacco Education and Cessation Help | To conduct tobacco prevention curriculum to middle school students in Alamogordo, Tularosa, and Cloudcroft schools; implement "Breathe Smart from the Start" with pregnant teenage youth; coordinate youth coalition and the Paso del Norte Region's Youth Empowerment Summit, monitor retail compliance with New Mexico state law; and conduct presentations on the risks of secondhand smoke exposure to multiple audiences promote tobacco control in Otero County. | 2012 | \$95,736.30 | \$95,736.30 |
| City of El Paso | Get Real About Tobacco | To provide tobacco prevention lessons to elementary, middle and high school students and their parents in El Paso County; and support smoke free policy initiatives to improve the quality of life for all El Pasoans. | 2012 | \$135,993.00 | \$135,993.00 |
| Families and Youth, Inc. | A Smoke Free Doña Ana County | To implement Botvin's LifeSkills program in Doña Ana County; and to provide Lesbian, Gay, Bisexual, Transgender and Queer (LGBTQ) specific cessation programs for adults interested in quitting smoking. | 2011 | \$51,011.59 | \$30,000.00 |

| Tobacco and Alcohol Control | | To eliminate tobacco use and reduce binge drinking particularly among youth. | | | |
|------------------------------------|--|---|---------------|-----------------------|------------------|
| Organization | Project Title | Project Description | Year Approved | Approved Grant Amount | 2012 Amount Paid |
| Families and Youth, Inc. | A Smoke Free Doña Ana County | To facilitate prevention education for elementary and middle school students; empower youth through action teams; engage members of the LGBTQ community to empower them toward community change; and provide cessation services for high school students and LGBTQ adults interested in quitting in Las Cruces. | 2012 | \$73,700.00 | \$73,700.00 |
| Texans Standing Tall | General Support Grant | To provide a general support grant to a public charity that is not earmarked for a particular purpose; provided there is no agreement between the private foundation and the public charity as to how the money should be spent, the public charity may use the grant funds for any purpose, including lobbying. | 2012 | \$10,000.00 | \$10,000.00 |
| The University of Texas at El Paso | StopLite: Reducing Smoking Prevalence and Supporting Smoke Free Policy | To implement and gather data on the sometimes smoker evidence-based program known as StopLite. The University of Texas at El Paso will continue its cessation efforts at Centro San Vicente, William Beaumont Army Medical Center, and will expand to provide the intervention to patients and employees of the University Medical Center of El Paso. | 2011 | \$100,490.48 | \$53,615.00 |
| The University of Texas at El Paso | StopLite: Assessing Multiple Modalities and Broadening Reach | To assess cessation program effectiveness in smokers highly motivated to quit; and access individual and group intervention efforts in adult light and intermittent smokers in El Paso to reduce, and eventually eliminate, tobacco prevalence in the border region. | 2012 | \$149,906.00 | \$74,953.00 |
| The University of Texas at El Paso | Systematic Regional Tobacco Control-Organizing Agency | To coordinate all Smoke Free media messages; provide leadership to the El Paso/Ciudad Juárez Tobacco Control Network; provide technical assistance to Foundation grantees; and educate and promote regional Clean Indoor Air Ordinances and campus smoke free policies. | 2011 | \$2,341,319.00 | \$663,418.00 |
| Mental and Emotional Well-being | | To reduce the stigma associated with mental illness; and increase training for mental health providers and explore structural changes in the region's behavioral health treatment system. | | | |
| Organization | Project Title | Project Description | Year Approved | Approved Grant Amount | 2012 Amount Paid |
| The University of Texas at El Paso | Development of the El Paso Psychology Internship Consortium | To develop through the El Paso Psychological Society a multi-institutional American Psychological Association accredited internship program in El Paso County. The El Paso Psychologist Internship Consortium would develop structured clinical practice options for pre-doctoral psychologists to complete requirements for licensure. The institutions involved in the consortium are: The University of Texas at El Paso Psychology Department; Texas Tech Health Sciences Center; William Beaumont Army Medical Center; and private practice psychologists. | 2012 | \$200,059.00 | \$33,171.00 |

| Healthy Relationships | | To work with families, community organizations, and schools to increase protective factors for youth. | | | |
|--|---|---|---------------|-----------------------|------------------|
| Organization | Project Title | Project Description | Year Approved | Approved Grant Amount | 2012 Amount Paid |
| Boy Scouts of America Yucca Council | Scouting a Healthy Lifestyle | To bring scouting to youth by developing new units and offering opportunities in outdoor and camp activities and leadership training. Recruitment efforts will be focused in East El Paso and Hudspeth Counties and Northeast and West areas of Doña Ana County. | 2012 | \$48,000.00 | \$24,000.00 |
| Center Against Family Violence | No Means No/Safe Use of Social Media | To provide “No Means No” presentations in El Paso area schools and to identify and implement a best practice program on safe use of social media. | 2011 | \$120,490.00 | \$60,245.00 |
| Center Against Family Violence | No Means No | To provide the “No Means No” sexual violence prevention model program for approximately 8,000 middle and high school students in El Paso area schools. | 2012 | \$224,919.20 | \$56,229.80 |
| Centro de Asesoría y Promoción Juvenil, A.C. | Informed and Responsible Sexuality | To provide 780 youth with sexual health education and to gather data on youth perception of healthy sexuality in Ciudad Juárez neighborhoods. | 2012 | \$50,000.00 | \$12,500.00 |
| Child Crisis Center | Teens Thinking Smart | To provide “Teen Talk Sexuality Education Curriculum” for up to 500 at risk youth ages 16-24 who are enrolled in the David L. Carrasco Job Corps program or participating in programs at the Boys and Girls Club. The curriculum includes presentations by peer educators in El Paso County and Hudspeth County school districts. | 2011 | \$187,531.00 | \$93,765.50 |
| Child Crisis Center | Teens Thinking Smart | To implement the “Teen Talk Sexuality Education Curriculum” for 1,400 youth ages 16-24 at multiple sites including: David L. Carrasco Job Corps; Boys and Girls Clubs; and Housing Authority communities. The curriculum includes peer mentor presentations for middle and high school students in El Paso County and Hudspeth County school districts. | 2012 | \$550,769.00 | \$137,692.25 |
| City of El Paso | FOCUS El Paso | To provide sexual health education to prevent sexually-transmitted infections and unintended second pregnancy in women under the age of 25 in Women, Infants and Children Centers in El Paso County. | 2011 | \$216,360.73 | \$117,251.20 |
| City of El Paso | FOCUS El Paso | To provide sexual health education to prevent sexually-transmitted infections and unintended second pregnancy in women under the age of 25 in Women, Infants and Children Centers in El Paso County. | 2012 | \$443,960.00 | \$111,677.50 |
| Families and Youth, Inc | Families & Youth Prevention Services | To implement the “Safer Choices” sex education curriculum for 200 youth and their parents by hosting the “Next Rainbow Generation” LGBTQ Youth Support Group in Doña Ana County. | 2012 | \$226,266.88 | \$56,566.72 |
| Girl Scouts of the Desert Southwest-Southern New Mexico & West Texas, Inc. | Girl Scout Leadership Experience | To provide the Girl Scout Leadership Experience to girls in kindergarten through 12th grade who live in low-income, underserved areas of Deming, NM and the Chamizal area in El Paso. | 2012 | \$40,530.11 | \$20,265.06 |
| Kids Excel El Paso, Inc. | KEEP Kids Dancing After-School | To provide children who reside in the low-income area of Downtown El Paso with the traditional Kids Excel dance model after-school and on Saturdays. | 2012 | \$50,000.00 | \$12,500.00 |
| Las Cruces Public Schools | Learning and Educating Through Students’ Media Education on Sexual Health Project | To support a pilot project in the Las Cruces Public Schools (LCPS) for students to receive sexual health education and to develop a series of videos with sexual health messages for use in LCPS and other districts in the region. | 2012 | \$34,757.89 | \$17,378.95 |

| | | | | | |
|--|--|--|---------------|-----------------------|------------------|
| Healthy Relationships | | To work with families, community organizations, and schools to increase protective factors for youth. | | | |
| Organization | Project Title | Project Description | Year Approved | Approved Grant Amount | 2012 Amount Paid |
| New Mexico Teen Pregnancy Coalition | General Support Grant | To provide a general support grant to a public charity that is not earmarked for a particular purpose; provided there is no agreement between the private foundation and the public charity as to how the money should be spent, the public charity may use the grant funds for any purpose, including lobbying. | 2012 | \$10,000.00 | \$10,000.00 |
| Texas Campaign to Prevent Teen Pregnancy | General Support Grant | To provide a general support grant to a public charity that is not earmarked for a particular purpose; provided there is no agreement between the private foundation and the public charity as to how the money should be spent, the public charity may use the grant funds for any purpose, including lobbying. | 2012 | \$10,000.00 | \$10,000.00 |
| The FEMAP Foundation | Youth to Youth: With Sexuality, You Have a Voice | To provide comprehensive sexuality education presentations for youth ages 12 to 18 in primary and secondary schools in the Ciudad Juárez area. This peer educator model will assist in the prevention of sexually-transmitted infections and unintended pregnancies. | 2011 | \$138,200.00 | \$69,100.00 |
| The FEMAP Foundation | Youth to Youth: With Sexuality You Have a Voice II | To provide comprehensive sexuality education for 8,000 students ages 12 to 18 at schools in the Ciudad Juárez area. Two hundred peer educators will also receive sexuality training to assist in the prevention of sexually-transmitted infections and unintended pregnancies. | 2012 | \$210,000.00 | \$52,500.00 |
| Contract Expenditures | | To pay for expenditures incurred from third-party independent contractors for services related to Healthy Relationships. | | | \$40,150.00 |
| Health Leadership | | To develop regional health leaders and respond to community requests to provide leadership to health-related initiatives. | | | |
| Organization | Project Title | Project Description | Year Approved | Approved Grant Amount | 2012 Amount Paid |
| Children in Need of Services, Inc. | REALIZE: Promoting Resiliency in Infants and Toddlers Through Policy Development and Promising Practices | To cultivate leadership skills through the development of a policy statement regarding early intervention for child abuse in Otero County. | 2011 | \$34,056.00 | \$34,056.00 |
| La Semilla Food Center | REALIZE: Enhancing Childhood Nutrition | To develop leadership capacity while analyzing food selections in menus at YWCA childcare centers and improving nutrition knowledge among childcare workers and parents in El Paso. | 2011 | \$24,541.00 | \$24,541.00 |
| Rio Grande Cancer Foundation | REALIZE: Hosting with Purpose: A community process for retention of our medical talent | To establish a planning framework using “The Art of Hosting,” to retain medical talent in the Paso del Norte region. | 2011 | \$12,045.00 | \$12,045.00 |
| Rio Grande Cancer Foundation | REALIZE: Smoke Free - Taking it to the Next Level | To develop a policy advocacy approach for tobacco control in El Paso. | 2011 | \$20,350.00 | \$20,350.00 |
| Rural Community Assistance Corporation | Leadership Program Translation for Greater Access to Spanish Speaking Communities | To translate a community leadership program into Spanish. The program will be delivered in Colonias across the Paso del Norte region to provide Spanish-speaking residents with improved leadership skills and empower them to participate in community improvement projects and policies. | 2012 | \$11,578.55 | \$5,789.27 |
| YMCA of Greater El Paso, & Rio Grande Valley | REALIZE: Healthy Community Circles | To promote community leadership and empower residents of Vinton, Texas to advocate for their health needs. | 2011 | \$11,000.00 | \$11,000.00 |
| Contract Expenditures | | To pay for expenditures incurred from third-party independent contractors for services related to Health Leadership. | | | \$250,759.70 |



“A genuine leader
is not a searcher
for consensus
but a
molder of
consensus.”

— Martin Luther King, Jr.

**PASO DEL NORTE HEALTH FOUNDATION
STATEMENT OF FINANCIAL POSITION (BALANCE SHEET)
DECEMBER 31, 2012**

ASSETS

| | |
|--|---------------------------|
| Cash | \$ 238,466 |
| Accounts Receivable, net of allowances | 19,218 |
| Prepaid assets | 12,359 |
| Property, Plant & Equipment (net) | 1,027,277 |
| Investments | 202,850,322 |
| Other Assets | <u>141,848</u> |
| Total Assets | <u><u>204,289,490</u></u> |

LIABILITIES AND NET ASSETS

| | |
|--|-------------------------|
| Accounts payable and accrued liabilities | 351,279 |
| Grants payable (due in 2013) | 3,138,733 |
| Accrued general and prof. liabilities | 1,012,900 |
| Grants payable, L.T. | 2,481,782 |
| Deferred tax liability | <u>106,616</u> |
| Total Liabilities | <u><u>7,091,310</u></u> |

Net assets

| | |
|----------------------------------|---------------------------|
| Unrestricted | |
| Board Designated | 80,000 |
| Undesignated | <u>197,100,155</u> |
| Total Unrestricted | 197,180,155 |
| Temporarily restricted | 10,000 |
| Permanently restricted | <u>8,025</u> |
| Total Net Assets | <u><u>197,198,180</u></u> |
| Total Liabilities and Net Assets | <u><u>204,289,490</u></u> |

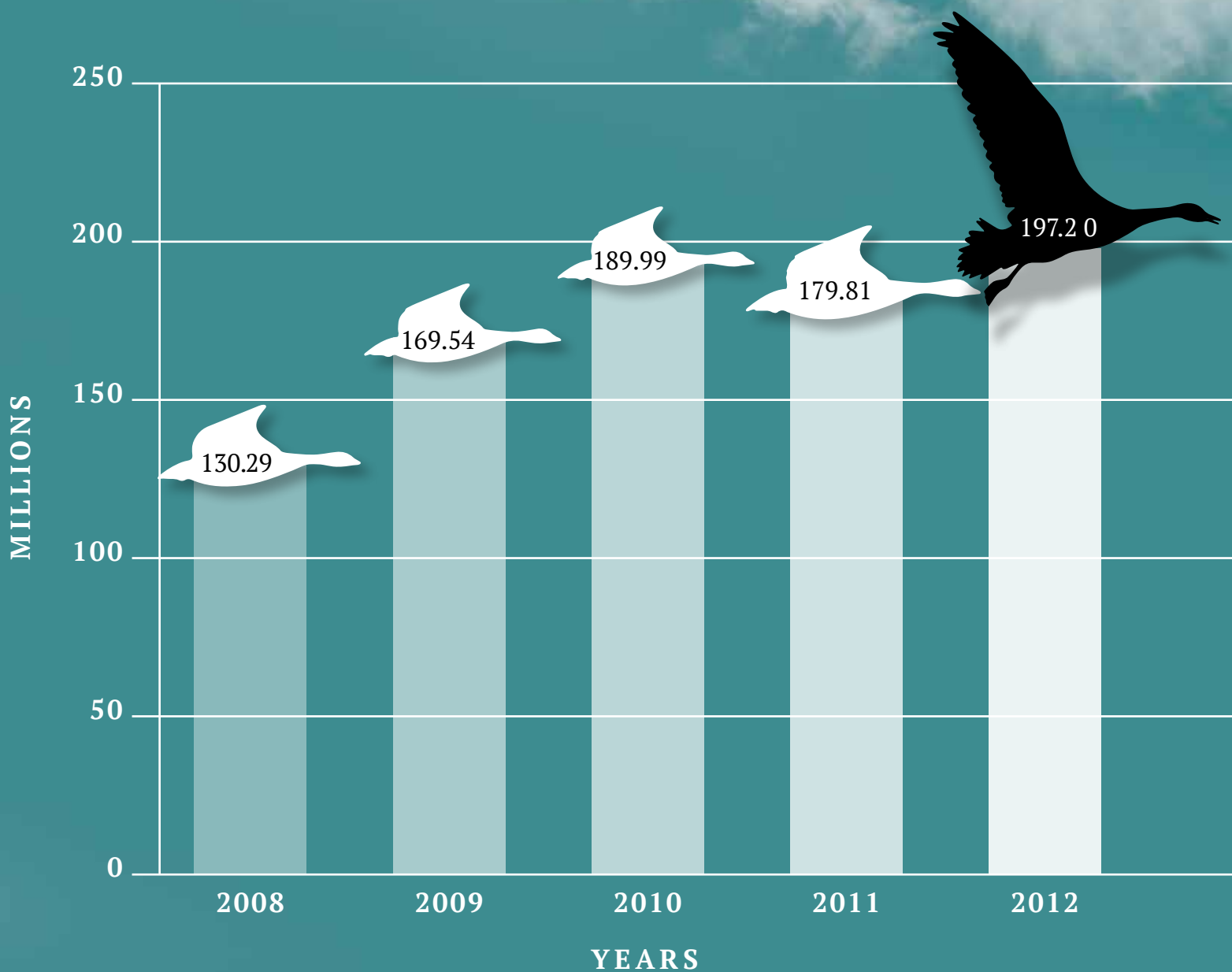
PASO DEL NORTE HEALTH FOUNDATION
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (INCOME STATEMENT)

For the Twelve Months Ending December 31, 2012

| | <i>Unrestricted</i> | <i>Temporarily Restricted</i> | <i>Permanently Restricted</i> | <i>Total</i> |
|---|---------------------|-----------------------------------|-----------------------------------|--------------|
| Contributions: | | | | |
| Temporarily Restricted | 0 | 810 | 0 | 810 |
| Permanently Restricted | 0 | 0 | 900 | 900 |
| | 0 | 810 | 900 | 1,710 |
| Investment Income: | | | | |
| Interest and Dividend Income | 3,505,925 | 0 | 0 | 3,505,925 |
| Inc from Partnerships/CTF | 356,977 | 0 | 0 | 356,977 |
| Net Realized Gain (Loss) on Investments | 4,282,394 | 0 | 0 | 4,282,394 |
| Net Unrealized Gain (Loss) on Investments | 18,131,841 | 0 | 0 | 18,131,841 |
| | 26,277,137 | 0 | 0 | 26,277,137 |
| Less: Investment Expense | 1,229,365 | 0 | 0 | 1,229,365 |
| Net Investment Income | 25,047,772 | 0 | 0 | 25,047,772 |
| Exempt Purpose Revenue: | | | | |
| Unrealized Grants | 125,554 | 0 | 0 | 125,554 |
| Other Income: | | | | |
| Misc. Income | 24,296 | 0 | 0 | 24,296 |
| Total Exempt Purpose Revenue | 149,850 | 0 | 0 | 149,850 |
| Exempt Purpose Expenses: | | | | |
| Program Related | | | | |
| Administrative Expenses | 1,231,493 | 0 | 0 | 1,231,493 |
| Priority Related Expenses | 77,395 | 0 | 0 | 77,395 |
| Board Commitments | 5,903,736 | 0 | 0 | 5,903,736 |
| Long Term Grant Discount | (27,389) | 0 | 0 | (27,389) |
| Total Program Related Expenses | 7,185,235 | 0 | 0 | 7,185,235 |
| Administrative Expenses | 455,788 | 0 | 0 | 455,788 |
| Current Federal Excise Taxes | 167,587 | 0 | 0 | 167,587 |
| Total Administrative Expenses | 623,375 | 0 | 0 | 623,375 |
| Total Exempt Purpose Expenses | 7,808,610 | 0 | 0 | 7,808,610 |
| Net Assets Released from Restrictions: | 14,310 | (14,310) | 0 | 0 |
| Changes in Net Assets | 17,403,322 | (13,500) | 900 | 17,390,722 |
| Net Assets at Beginning of Year | 179,776,833 | 23,500 | 7,125 | 179,807,458 |
| Net Assets at December 31, 2012 | 197,180,155 | 10,000 | 8,025 | 197,198,180 |

COMPARATIVE NET ASSETS

2008 -2012



“Commitment is
what transforms
a promise into reality.”

– Abraham Lincoln



BOARD OF DIRECTORS

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Roxanna Schwarzkopf
Director of Accounting

Sylvia Soto
Director of Operations

FUNDING OPPORTUNITIES

The Paso del Norte Health Foundation generally does not accept unsolicited grant proposals. When seeking grantees, the Foundation offers grant workshops for organizations to better understand the purpose of the initiative or program and how to respond to the Request for Proposals (RFP).

Program officers are available to discuss ideas for future programs and welcome suggestions from organizations within the region.

For more information, please call the
Paso del Norte Health Foundation at 915-544-7636.



PASO DEL NORTE HEALTH
FOUNDATION

